

2022 Sunbelt Builders Show™ Education Speaker Bios



Thursday, July 14

12:15 – 1:15 p.m.

“A Primer on the Build 2 Rent Business Model”

Presenters: Sudha Reddy, CEO, Haven Realty Capital

Chris Turitto, Vice President of Acquisitions, Haven Realty Capital

Sudha Reddy is CEO of Haven Realty Capital, an early entrant in the single-family rental industry where it owned and operated approximately 10,000 SFR rental homes in six states at its peak. Haven currently has approximately \$1 billion under management with assets located in California, Nevada, Arizona, Texas, Georgia, Idaho, Illinois, North Carolina, South Carolina, and Washington. Reddy has more than a decade of real estate and general finance experience, from investment banking to principal-level real estate ownership and management. Sudha began his career as an Equity Research Associate at CIBC World Markets where he covered the Internet and Defense sectors for the firm. After CIBC, Sudha became a Senior Analyst in the Private Wealth Management division of Goldman Sachs, working on a team that actively managed over \$9 billion for high-net worth families, foundations, and institutions. Following his time on Wall Street, Sudha returned to his native Los Angeles and assumed all day-to-day management responsibilities of his family's legacy multifamily portfolio. Shortly after assuming control, Sudha founded R3 Properties, a vertically integrated real estate investment and property management firm focused on high demand rental housing in Los Angeles and surrounding submarkets.

Chris Turitto has over 15 years of experience in real estate investment, development, and capital markets. His experience has spanned multiple commercial asset classes including multifamily, single-family rental, office and hospitality. Chris joined Haven in 2012 and is currently Vice President of Acquisitions. While at Haven Realty Capital, Chris has been responsible for acquiring over \$300 million of single-family and multifamily rental properties. Prior to joining the Haven Realty Capital team, Chris served as Vice President at The Prime Group, a commercial development firm based in Chicago. While at Prime, Chris oversaw the \$395 million redevelopment of an 800,000 square foot historic landmark building in Chicago's Central Business District into a JW Marriott hotel. When the facility launched operations in November of 2010, Chris assumed asset management responsibilities associated with the ongoing management of the project. Chris began his real estate career in the National Property Operations group at Equity Office Properties (EOP). There he conducted market research and oversaw financial performance of EOP's national parking garage portfolio. After being promoted to the investments group, Chris executed over \$400 million in acquisitions and dispositions for properties located in the Midwest and West Coast regions. Prior to his time at EOP, Chris was a Debt Capital Markets analyst with HSBC Securities in New York. As an analyst, he modeled and executed structured, high-grade debt transactions in USD, Euro, and Sterling currencies. Chris holds a BA in History from Yale University.