

# Create an excellent advantage for your company!

Get your company in front of thousands of residential construction professionals across the state of Texas. Spend your marketing dollars with the Texas Association of Builders' events and programs and know that your company will get recognition and marketing benefits all while supporting the association, members and businesses that support you.

#### **Texas Association of Builders**

www.TexasBuilders.org sponsorships open to TAB Members only

Sunbelt Builders Show<sup>™</sup>

www.SunbeltBuildersShow.com sponsorships open to TAB Members and Non-Members

Star Awards

www.TABStarAwards.com sponsorships and awards submissions open to TAB Members only

#### **Texas Builders Foundation**

www.TexasBuildersFoundation.org sponsorships and donations accepted by TAB Members and Non-Members

Let us help you get your company in front of your target audience.

#### **Connect Now!**



For questions and/or to get you connected: Call or Email: Angelica Stehling, CMP, Director of Events & Partnerships, **(512) 476-6346** or <u>Angelica@TexasBuilders.org</u>

# Who We Are

#### Texas Association of Builders (TAB)

- Volunteer trade association representing all segments of the residential building industry
- Founded in 1946, affiliate of the National Association of Home Builders (NAHB)
- Represents more than 758,000 jobs & \$71.5 billion annually in the Texas economy
- TAB works together with 26 local home builders associations & 9,500+ members (builder, remodeler, developer & associate supplier) playing a crucial role in providing housing for Texas

#### Sunbelt Builders Show ™

- Since 2001, This Show is designed to help industry professionals grow their businesses
- Brings in 200 plus top manufacturers and suppliers to showcase the best new products and technologies to the nation's elite builders, remodelers, and developers
- Engages several thousand industry professionals from across Texas and the country to network and provides timely and informative sessions, meetings, and events

# **Our Impact**

We are dedicated to creating a positive business environment for the housing industry by addressing the housing issues of the people of Texas, therefore, having a huge impact!

1. TAB tracked almost 1,500 pieces of legislation during the 88<sup>th</sup> Texas Legislative session

#### 2. TAB worked to pass many bills that:

- $\checkmark$  Protect and boost residential development and construction
- ✓ Reduce the number of lawsuits improving the Residential Construction Liability Act
- ✓ Lowered the Repose Statute
- $\checkmark$  Improved the plan and platting approval process
- $\checkmark$  Reduced costs associated with plan and platting permits
- ✓ Offered \$18 Billion in tax relief to homeowners and business owners
  - •Reduce the school property tax by \$12B
  - •Double franchise tax exemption to \$2.47M
  - •Increase homestead exemption to \$100K
  - •Limit appraised property values

#### 3. TAB worked to defeat or alter 103 bills in 2023 that would have had the following impact:

- $m{\star}$  Mandated construction in cities and counties be built to the most recent codes
- ✗ Given counties the ability to zone
- $\pmb{\star}$  Codified who is allowed to purchase property in the state
- \* Required reporting or restricted certain sales to limit the number of home purchases in a year
- ✗ Adopted a wildland urban interface code
- ✗ Expanded county land use and construction oversight powers and
- \* Indirectly prohibited resident development over large areas of the state
- 4. TAB works to keep housing affordable in Texas by saving an estimated \$15,000 per home start
- 5. We open doors for future skilled trades professionals <u>www.TexasBuildersFoundation.org</u>
- 6. TAB awards outstanding work in this industry <u>www.TABStarAwards.com</u>
- 7. Sunbelt Sizzle Reel: <u>https://www.youtube.com/watch?v=WeYQhVppn\_w</u>
- 8. TAB has award winning member programs: <u>www.TexasBuilders.org</u>



### **Texas Association of Builders 2024 Sponsorship Opportunities**

#### TAB Events/Advertising to Choose

(items can be chosen Individually or packaged towards the TAB Title Sponsor Level)

#### 1. TAB 2024 Title Sponsorship (6 Total) - 1 available for 2024

- Company Product Category Exclusivity
- Must be a TAB Member to Participate
- o 6 TAB Title opportunities in calendar year, January December 2024
- Annual Minimum of \$25,000 sponsorship package on TAB specific sponsorships
- Company to receive added value benefits (listed below) in addition to benefits for each selected event in overall \$25,000+ package.
- 1. B "Extra Value Benefits" for the TAB Title Sponsorship
- Company logo & link on the TexasBuilders.org footer pages
- o Company logo on the Leadership page in each Texas Builder Magazine Issue
- Leaderboard banner on TexasBuilders.org (artwork provided by company per specs)
- Logo and Link in the monthly TABloid (TAB's monthly e-newsletter to members)
- Company Category Exclusivity as TAB Title sponsor

#### 2. TAB 2024 Calendar of Events

- Feb. 27, Texas Reception at IBS Las Vegas, NV
- April 9-11, TAB Spring Committees & BOD Meeting, Austin, TX
- April 9-11, TAB Available Council Meetings
- April 10, TAB Spring HOMEPAC Fundraiser
- July 10–13, TAB Summer Committee & BOD Meetings, Fort Worth, TX
- July 10-13, TAB Available Council Meetings
- July 11, TAB 's Big Time in Cowtown super fundraiser
- July 12, TAB Star Awards TABStarAwards.com
- Nov. 19-21, TAB Fall Committee & BOD Meetings Bastrop, TX
- Nov. 19-21, TAB Available Council Meetings
- Nov. 20, TAB Excellence in Leadership Dinner Bastrop, TX
- Sponsored Email Blasts (one per month) call for available months
- AD Banner in Monthly TABloid (one per TABloid) call for availability

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#### Texas Association of Builders 2024 Sponsorship Opportunities

#### • TAB Sponsored Monthly Emails

- One a Month (1st Come / 1st Serve) @ \$1,750 per email (call for availability)
- Company and TAB will agree on an available date, in selected month, to deploy email blast to the TAB Membership and the artwork will need to be submitted one week prior to the deployment date for review and approval
- SPECIFICATION OPTIONS (Any and all content subject to TAB approval)
  - A. Advertiser can submit own custom email HTML. Subject to TAB approval
  - B. Artwork specs (Artwork, Video etc. to be provided by advertiser)
    - 1. 1200x1040 pixel image (JPG or PNG), No Flash/Animation
    - 2. Video can be embedded into the email (YouTube or Vimeo link to be provided)
    - 3. Up to 150 words of text to be placed underneath the image or video
    - 4. Website link for the image to be redirected
    - 5. File Size: 250 KB or smaller
    - 6. Subject Line: Promotional Email on behalf of 'Company Name'

#### TABloid Monthly E-Newsletter to TAB Members

- One Banner Ad per available month (company to provide artwork) \$1,000 (call for availability)
- Banner artwork to be provided by advertiser and will be placed on front page
- Specs 728x90 pixels, GIF or JPG, 40K max file size

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#### July 10-13, TAB Summer Committee & BOD Meetings - Fort Worth, TX (\$3,000)

#### Committee & Board Meetings Sponsor (3 sold – 3 available)

- Company product category exclusivity as a sponsor call to verify
- $\circ~$  Company recognition on TAB's website as it relates to Summer Board Meetings
- Company provides pdf flyer (by June 7, 2024) and staff will include in email meeting notice sent out 30 days prior to meeting )maximum size 8.5"x11" one-sided) Due June 7, 2024
- Company recognition on meeting schedules, board meeting signage, in meeting announcement ad in *Texas Builder* Magazine Summer 2024 issue and thank you ad in the Show Guide
- o Company logo on the onsite pocket guide
- Company logo in May/June TABloid (monthly e-newsletter) (timeline 10<sup>th</sup> of each month)
- Company has opportunity to display table (company to provide materials and/or man table)
- o Company has opportunity to provide a standup sign placed near registration
- Company has opportunity to provide 200 copies of company brochure or company logoed gift item and TAB staff will place item on board meeting chairs for event on Saturday, July 13, 2024
- Verbal recognition at the Board of Directors' Meeting on Saturday, July 13, 2024
- Company can provide a gift giveaway at BOD Meeting. Company rep will be called upon to draw a winning name from all Builder Member types registered. Winner must be present to win.







#### July 10-13, TAB Available Summer 2024 Council Meetings

#### • (Call for available council meetings at \$1,500 or \$2,500)

#### Developers Council (Sold to Goodwin & Company)

- Logo on Council Agenda
- $\circ$   $\,$  Company representative has 5 minutes during council meeting to address the group
- o Company can bring flyer, brochure, or logoed item for attendees at council meeting
- $\circ~$  Sponsor of food or beverage for council meeting, TAB staff will order and pay

Big Time in Cowtown Fundraiser @ Billy Bob's on Thursday, July 11, 2024 Benefits TAB HOMEPAC and the Texas Builders Foundation

#### Platinum Sponsor - \$10,000 (SOLD-OUT)





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#### Gold Sponsor - \$5,000 (2 more available)

- o Company name or logo on all promotional materials regarding the event, depending on piece
- Company logo on combined onsite signage, & Company name in Sunbelt Show Guide,
- Company logo on Sunbelt's website sponsor page
- Company name in TABloid (monthly member e-newsletter)
- o 1/2 Page ad in the Sunbelt on-site Show guide (artwork due by May 31 & supplied by company
- Admission for six (6) company representatives to event
- Company logo in PowerPoint video looping on TV(s) in Billy Bob's

HOTCHKISS INSURANCE

ALTURA HOMES / CAROTHERS EXECUTIVE HOMES / JAMES HARDIE BUILDING PRODUCTS / LANTRIP'S CUSTOM HOMES / LP BUILDING SOLUTIONS / MAVERICK WARRANTIES & INSURANCE / TEXAS PROCHEMICAL SOIL STABILIZATION / TROPICANA HOMES

#### Silver Sponsor - \$2,500 (SOLD-OUT)

A BETTER BLIND / ABERDEEN LAND COMPANY / ATMOS ENERGY / BUILDER TRADE PROGRAMS / ENTERPRISE PLUMBING OF TEXAS LLC / FIRST FLOORS CARPET ONE / FOXWORTH-GALBRAITH LUMBER CO. / GREAT AMERICAN INSURANCE GROUP / HARD ROCK EXCAVATION / IES RESIDENTAIL, INC. / INDEPENDENT FINANCIAL / McCOY'S BUILDING SUPPLY / TEXAS DOOR & TRIM / TILSON CUSTOM HOME BUILDERS / VALUT CONSTRUCTION GROUP, LLC

#### Bronze Sponsor - \$1,000 (Unlimited)

- $\,\circ\,\,$  Company name in selected pre-promotional materials regarding the event
- $\,\circ\,\,$  Company name on Sunbelt's website sponsor page and on combined & select signage
- Company name in PowerPoint video looping on TV(s) in Billy Bob's
- Admission for (2) company representatives to event



# July 12, TAB Star Awards Dinner Program on July 12, 2024 Fort Worth Convention Center TABStarAwards.com

Diamond Star Awards Sponsor - \$10,000 (SOLD-OUT



#### • Photo Booth Sponsor - \$6,000 (1)

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- o Builders/Developers/Remodelers are ineligible for the Photo Booth Sponsorship
- Company logo on all photos from photo booth
- Company can't compete with title sponsor & gets benefits listed in Awards Category Presenting Sponsorship and will have reserved seating for 4 company reps

#### • Award Category Presenting Sponsor - \$4,000

- Company Logo/Link on Star Awards website <u>www.TABStarAwards.com</u>
- Company logo in Sunbelt Show Guide, Finalist Catalog and media presentation at event
- Name in program ads in *Texas Builder* magazine issues, letters, emails to finalists, winners & social posts
- $\,\circ\,\,$  Company rep to assist on stage, July 12 in handing awards to winners\*
- o Company will receive (4) tickets to the event with reserved seating at front

# **Award Category Presenting Sponsors**

# **Atmos Energy**

First American Title – Homebuilder Division

**Great American Insurance Group** 

**Maverick Warranties & Insurance** 

McCoy's Building Supply

StrucSure Home Warranty



#### Nov. 19-21, TAB Fall Committee & BOD Meetings - Hyatt Lost Pines, Bastrop, TX Committee & Board Meetings Sponsor - \$3,000 (1 available) • Company product category exclusivity as a sponsor – call to verify

- Company recognition on TAB's website as it relates to Winter Board Meetings
- Company provides pdf flyer by October 11, 2024. Staff will include in email board meeting notice sent out 30 days prior to meeting maximum size 8.5"x11" one-sided)
- Company recognition on meeting schedules, board meeting signage, in meeting announcement ad in *Texas Builder* Magazine in Fall 2024 issue
- o Company logo on the onsite pocket guide schedule distributed at registration desk
- Company logo in Sept/Oct TABloid (monthly e-newsletter)Sept and Oct TABloids
- Company has opportunity to display table (company to provide materials and/or man table)
- o Company has opportunity to provide a standup sign placed near registration
- Company can provide 200 copies of company brochure or company logoed gift item and TAB staff will place item on board meeting chairs for event on Thurs., November 21, 2024
- $_{\odot}$  Verbal recognition at the Board of Directors' Meeting on Thurs., November 21, 2024
- Company can participate in gift giveaway at BOD Meeting. A company rep will be called to the front of the room, TAB staff will have all registered builders/remodelers/developers/multifamily registrant names in a bowl and company rep will draw a name. Winner must be present to win.









#### Nov. 19-21, TAB Available Council Meetings - Hyatt Lost Pines, Bastrop, TX

#### • Fall 2024 Council Meetings: \$1,500 or \$2,500 (call for availability)

- Logo on Council Agenda
- $\circ$  Company representative has 5 minutes during council meeting to address the group
- Company can bring flyer, brochure, or logoed item for attendees at council meeting
- Sponsor of food or beverage for council meeting, TAB staff will order and pay
- $\,\circ\,\,$  Call TAB to verify which councils will meet in  $\,$  Fall 2024  $\,$

GREATAMERICAN

INSURANCE GROUP Property & Inland Marine

Local Presidents & Vice Presidents – sponsored by StrucSure Home Warranty Young Professionals Council – sponsored by McCoy's Building Supply

#### Nov. 20, TAB Excellence in Leadership Dinner - Hyatt Lost Pines, Bastrop, TX

The 2024 Excellence in Leadership Dinner will celebrate the Texas Association of Builders' leaders from across the state, honor new inductees into the Texas Housing Hall of Honor and proceed with the changing of the guard in association leadership in preparation for 2025. Thirty-one (31) housing industry legends will have been inducted into the Hall of Honor by Nov. 2024 and we hope to add more incredible residential construction professionals to this signature hall of honor. Mr. Brett Martin, Tilson Custom Home Builders, Greater Houston BA, will be installed as the 2025 TAB President. Concluding the evening's festivities will be an awards presentation that recognizes local associations and TAB members for their exceptional contributions throughout the year. Please join us at this gala. The HOMEPAC Silent Auction will be conducted throughout the evening to benefit TAB's advocacy efforts, and we are always looking for auction items.

#### **Dinner Sponsor Levels – Call to discuss benefits:**

Platinum Sponsor - \$10,000 (SOLD) After Party Sponsor - \$10,000 (1) Grand Sponsor - \$7,500 (1) Select Sponsor - \$3,000 Friend Sponsor - \$1,000 Supporter Sponsor - \$500

**Dinner Platinum Sponsor:** 



#### **Congratulatory Dinner Ads Only**

Full Page - \$1,300 Half Page - \$800 Quarter Page - \$500

Atmos Energy / Fox Energy Specialists / Great American Select Sponsors: Insurance Group / James Hardie Building Products / Maverick Warranties & Insurance / McCoy's Building Supply

Friend Sponsor:

**Tropicana Homes** 

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#### Thank You 2024 TAB Title Sponsors – 1 more available











